

Global Solutions, LLC.

2302 Hurstbourne Village Drive, Suite 600

Louisville, KY 40299

E-mail: vpolepalli@global-solutionsllc.com

Website: www.global-solutionsllc.com

Phone No.: 502-296-2534

Your Strategic Partner in Information Technology & Engineering Projects



COMPANY INFORMATION

Who is Global?

- Louisville-based firm was established in 2003
- Minority Business Enterprise (MBE), Disadvantaged Business Enterprise (DBE), SBA 8(a)/SDB
- Information Technology and Civil Engineering Services
- 100+ Years Combined Principal Executive Experience



Contact Information

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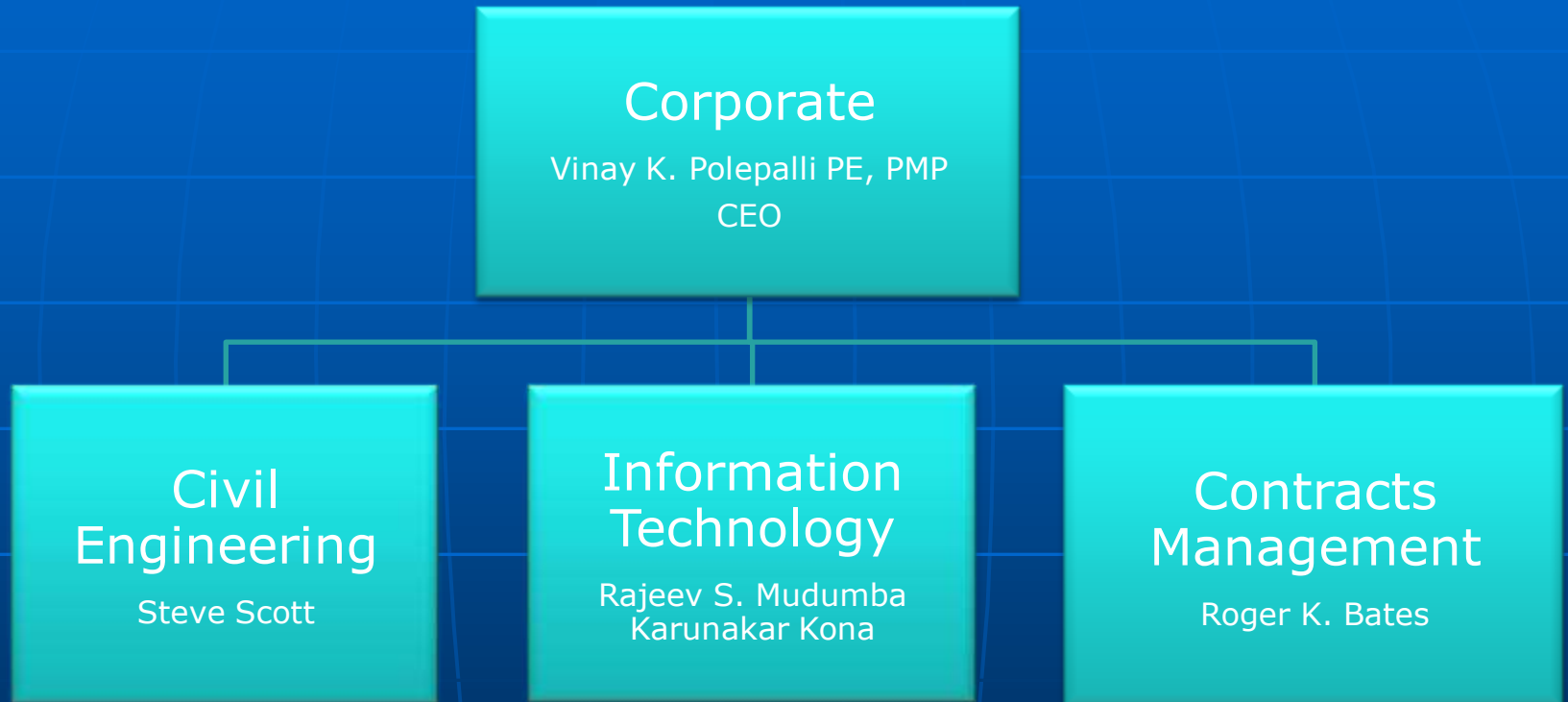
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Organization Chart



Management Team

Vinay K. Polepalli – Chief Executive Officer

□ Experience:

- 18+ years experience as a Principal Engineer and Project Manager
- Multiple High-profile Engineering Projects for State and County Governments in Kentucky, Ohio and Indiana as well as Federal

□ Education:

- MS in Civil Engineering, University of Kentucky
- MBA from University of Louisville with a specialization in entrepreneurship

□ Certifications:

- Project Management Professional (PMP) certified by PMI
- P.E. licensed professional engineer in the states of Kentucky, Ohio and Indiana

□ Memberships:

- Project Management Institute (PMI); Greater Louisville Inc.
- Metro Louisville Chamber of Commerce Committee Member: Transportation Advisory Committee; Highway Committee; and Pedestrian/Bikeway Subcommittee
- **Society of American Military Engineers (SAME)**
- Kentucky Society of Professional Engineers



Management Team

Rajeev Mudumba – Executive, IT Services

□ Experience:

- 16+ years executive leadership in the HR Services and Technology Consulting industries
- Distinguished record of successful Project/Program Management with enhanced focus on business/technology across a broad spectrum of various verticals
- Consulted and worked with Fortune 500 companies

□ Education:

- MBA, Old Dominion University - Management Information Systems and e-Commerce
- Masters in Personnel Management/HR - Pune University, India
- MBA, Marketing - Pune University, India

□ Memberships:

- Project Management Institute (PMI)
- American College of Healthcare Executives (ACHE)
- Society of Human Resource Professionals (SHRM)
- Greater Louisville Inc.
- Board Member, Homeland Security Foundation of America (a Nonprofit Organization)



Management Team

Karunakar Kona – Executive, IT Services

❑ Experience:

- 16+ years experience across diverse IT Technologies; from COBOL to Java\ J2EE and .NET technologies, from SaaS (software as a service) to Cloud Computing
- Specialized Expertise in Evaluating Multiple Options for Specific Business Systems ranging from Existing to Emerging Technologies
- Expert Knowledge in Optimizing Application Design using Object Oriented Design and Programming Principles to achieve Peak Performance
- Expert Knowledge of RDBMS, Relational Databases and Data Model Design

❑ Education:

- BS in Engineering from SKU, India



Management Team

Roger K. Bates – Business Development Executive

□ Experience:

- Specialized Experience in Acquisition of Information Technology and Section 8(a) of the Small Business Act - Business Development Program
- 28+ years diversified experience in Federal Contracts
 - **Chief, Acquisition and Contracts Branch, United States Army Accessions Command (USAAC), Fort Knox, KY**
 - Senior Procurement Analyst, United States Army Information Systems Selection and Acquisition Agency, Alexandria, VA
 - Small and Disadvantaged Minority Business Utilization (SADBU) Specialist, Tooele Army Depot, Tooele, UT
 - Chief, Contracting Division, Pueblo Depot Activity, Pueblo, CO
 - Deputy Chief of Contracting, Contracting Officer, Unlimited Warrant, United States Military Traffic Management Command MTMC WA, Oakland Army Base, Oakland, CA
 - Procurement Analyst, Office of the Principal Assistant Responsible for Contracting (PARC), HQ MTMC, Falls Church, VA
 - Procurement Analyst, Directorate of Contracting, Fort Eustis, VA
 - **Contract Specialist (Intern), Directorate of Contracting, Fort Knox, KY**

□ Education:

- MBA, Warren National University
- BS in Business Administration, Kennedy-Western University
- Masters Certificate, Government Contracts Program, George Washington University



Mission Statement

To consistently provide a dependable and affordable service
and to continually strive to develop a long-term and
mutually-beneficial relationship with our Clients

Vision Statement

To be the Partner of Choice for the U.S. Government



Core Capabilities

- Information Technology Services
- Civil Engineering Services



IT SERVICES

Our IT Services include Four Sub Specialties:

- **Information Technology Support Services**
- **Strategic Communications, Outreach, and Training**
- **Program Management, Operations, and Support**
- **Scientific and Engineering Technical Assistance**



IT SERVICES

Information Technology Support Services

- IT Staff augmentation
- Onsite Consulting
- Systems Engineering/Architecture
- Systems Design and Integration
- Software Engineering and Application Development
- Information Assurance and Data Security
- Data Processing and Archiving
- Database Design and Maintenance
- Network Engineering and Operations
- Help Desk and End-User Support
- Security Services
- Website maintenance and hosting



IT SERVICES

Strategic Communications, Outreach & Training

- Strategic Communication and Outreach Plans
- Instructional Design and Educational Technology
- Website Development and Maintenance
- Classroom and Interactive Training
- Publication Planning and Production
- Multimedia Products



IT SERVICES

Program Mgmt, Operations & Support

- Needs Assessment
- Staff Augmentation
- Strategic Planning
- Compliance and Reporting
- Feasibility Assessment
- Facilities Management
- Human Resources Management
- Workflow Optimization
- Logistics
- Financial Analysis
- Administrative Support



IT SERVICES

Scientific & Engineering Technical Assistance

- R&D Program Management
- Geographic Information Systems
- Modeling and Simulation
- Decision Support Systems
- Custom Research and Special Studies
- Technology Transfer
- Smart Cards and Biometrics



Global's Valued Clientele



JACOBS



URS



Staff Experience

▣ **Sample Information Technology Projects**

- n-tiered web application design, development and implementation
- Customized solution design and development
- Legacy to emerging technology conversions
- Optimizing existing business systems for peak performance
- Program Management Office (PMO) – Establishment and ongoing administration
- Shared services center – Implementation and ongoing administration

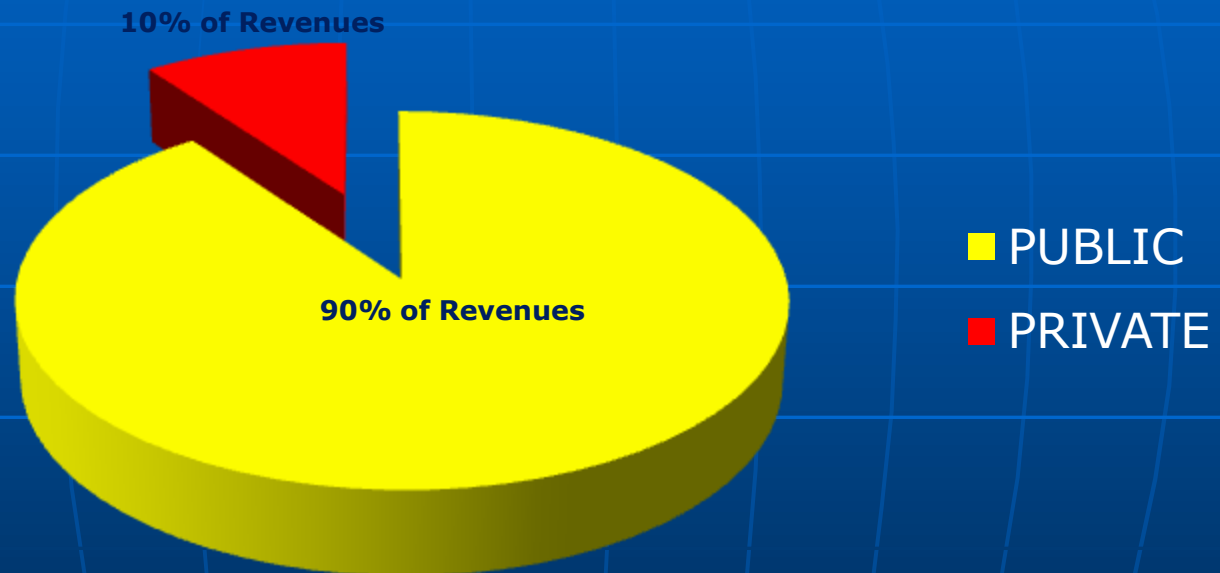


Why Global is Your Partner of Choice

- ❑ Our Clients' Repeat Business Says a Lot!
 - Clients have given positive feedback on our performance, dependability, professionalism, quality and responsiveness
- ❑ Please Contact our Clients for References:
 - Robert Nash, VA Medical Center, Indianapolis, IN
 - James Williams, Michael Baker Jr., Louisville, KY
 - Ralph Norman, Jacobs Engineering, Cincinnati, OH
 - David Schaftlein, MSD Louisville, KY
 - John Sacksteder, CTS Inc., Louisville, KY
 - Brent Tippey, HDR, Lexington, KY
 - Roxie A. Keese, VA Medical Center, Louisville, KY



Government vs. Commercial Projects



Financial Capabilities

- Strong Existing Relationships with Multiple Financial Institutions to Support and Sustain Company's Growth
- SBA's Guarantee to back Financial Obligations



Teaming Partners

- Global has strategic relationships with multiple IT staffing companies capable of assisting Global with efficient access to quality pools of IT professionals



SBA Support

- Small Business Administration's (SBA's) relationship with Global Solutions ensures Client/Customer satisfaction!
- Global and SBA communicate on regular basis and lines of communication are always open

